

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 04505 221501Z
ACTION AF-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----230330Z 068839 /14

R 220836Z APR 77
FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 648
AMEMBASSY COTONOU
AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 04505

E.O. 11652: N/A
TAGS: BTIO, NI
SUBJECT: INVESTMENT OPPORTUNITY: EASTERN CONTRACTORS SEEK US PARTNERS

REF: (A) LAGOS 3833 (B) LAGOS 2595

1. REFS CONCERNED NIGERIAN CONSTRUCTION AND FURNITURE CO. (NCFC),
ENUGU, ANAMBRA STATE, WHICH SEEKS CONSTRUCTION SERVICE AGREEMENTS.

2. THREE OTHER EASTERN NIGERIA CONSTRUCTION FIRMS HAVE BEEN
RECOMMENDED BY PROMINENT ENUGU PERSONALITY:

A. THE UNION CONSTRUCTION CO. LTD.
29A OGUTA ROAD
P.MB. 1765
ONITSHA, ANAMBRA STATE
ATTN: MR. UZOR NWOB I, MANAGING DIRECTOR

B. R.O. NKWOCHA AND CO. LTD.
8, NWOSU TERRACE
P.O. BOX 390
ENUGU, ANAMBRA STATE

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C. AKUTU CONSTRUCTION CO.
2, NSUKKA LANE
UWANI, ENUGU
ANAMBRA STATE

3. SUGGEST THESE FIRMS BE PUBLICIZED IN COMMERCE AMERICA AND
WITH INDUSTRY AS WORTHY OF CONTACTING IN PERSON (SUCH AS WHEN

VISITING NCFC ENUGU) OR BY MAIL TO DETERMINE THEIR QUALIFICATIONS AND REQUIREMENTS PRINCIPALS WILLIN MEET REPUTABLE AMERICANS IN LAGOS OR IN U.S. IN GENERAL, NIGERIAN CONTRACTORS NEED BUSINESS AND TECHNICAL EXPERTISE AND EQUIPMENT. INTRESTED PARTIES SHOULD BE REMINDED THAT AS OF END-1978 CONSTRUCTION FIRMS IN NIGERIA MUST BE AT LEAST 60 PER CENT NIGERIAN-OWNED.

4. FYI COMMENT:INFORMANT IS ENUGU DAILY STAR MANAGING EDITOR MIKE IWENOFU, BUT HE SHOULD NOT BE IDENTIFIED IN PUBLICATIONS. VISITORS TO ENUGU MIGHT CALL ON HIM FOR FURTHER ORIENTATION AND DETAILS THESE FIRMS. HE PROVIDED INFORMATION SHEET ON AKUTU CONSTRUCTION SHOWING IT TO BE MEDIUM-SIZED FIRM WITH 11 PROJECTS COMPLETED OR IN HAND AVERAGING ABOUT DOLS ONE MILLION EACH. WTDRS INSTITUTED. END FYI.

5. COTONOU PASS MORRISON KNUDSEN.
EASUM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 22-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Format: TEL
From: LAGOS
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770430/aaaaazcu.tel
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
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Subject: INVESTMENT OPPORTUNITY: EASTERN CONTRACTORS SEEK US PARTNERS
TAGS: BTIO, NI
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Type: TE
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